

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes – Jan. 16, 2016
Kent Commons, Kent, WA**

Members in Attendance: Danny Bisgaard, President
James Reinders, Vice President
Scott Loos, Treasurer
John Brown, Secretary
Lisa Loos, Past President
Rick Schulz, Director
Ed Fischer, Director
Dennis Reed, Director
James Free, Director
Ron Engholm, Director
Tony Kalt, Director
Kevin Charboneau, Director
Mark Gruner, Director
Dan Vornbrock, Director

Members Absent: Gawain O'Connor, Director
Eric Holcomb, Webmaster

Guests: Lance Nesemann
Dick Cowley
Owen Gruner

The membership meeting was called to order by President Danny Bisgaard at 5:11 P.M., and Danny welcomed the board members and guests.

Secretary's Report:

A motion was made (Lisa/Ron) and approved to accept the Board Meeting Minutes from 10/17/2015.

John reported receiving a request from the North Shore Numismatic Society to receive *The Nor'Wester* online which was forwarded to Eric. Also received was a request from the ANA for the PNNA to be a convention patron for the upcoming Money Show in Dallas which was forwarded to Scott.

Treasurer's Report:

Scott presented both the PNNA Income/Expense Statement for the year ending 12/31/2015. Total revenues were \$53,928.66 with expenses of \$56,010.02. Total Cash and Fund Balances totaled \$64,301.53. A motion was made (Dennis/Mark) and approved to accept the Treasurer's Report as read.

COMMITTEE REPORTS:

Convention

The Portland Show last Oct. was discussed, and Ed noted that the electrical setup was done early which was problematic since the Hotel used the wrong floor set-up diagram, so the electrical and table layout needed to be redone. The exhibits were in the wrong location. Ed commented that these challenging issues will be corrected for next year's show. Concerning Show Security Danny suggested that security let Scott and his crew in early to set up. Danny recommended having Security arrive an hour earlier to be ready for dealers to set up at 2 p.m. instead of 3 p.m. Ed will implement that for the next Portland Show. Scott commented that due to Phil not being in charge of registration the individuals helping there had little or no guidance as to what to do. Ed received no guidance on the registration & name badge process. Otherwise things went well overall. Danny complemented both Ed & Leila Fischer for the great job they did with the Show and the Hospitality Suite.

Danny met with Larry Gaye regarding the WCC/PNNA Show. New Board of Directors were contacted as well. Both clubs need to continue to work together. Scott noted that if things don't go smoothly it reflects on the PNNA and not the Willamette Coin Club. Scott recommended that the WCC should pay for the exhibit awards from the profits they receive.

Tukwila Show

James R. expressed the need for someone to take the camera equipment, etc. for making badges to the Tukwila Show on April 22. Danny said the Salem team would get it there.

Gawain O'Connor will be running the numismatic theatre in Tukwila, and he is looking for presenters.

Scott reported that the Show room is reserved, and the host hotel has been changed to the Residence Inn-Marriott near the prior Marriott due to an ongoing dealer shuttle issue to and from the Show. Kevin asked about using the Tukwila Police again which was confirmed by Scott. The prior conflicts of a May Day Parade in Seattle and the Central States Convention in Illinois now pose no problems by moving the Show up one week to Apr. 22-24. However, the Santa Clara Show also moved to the same weekend, so that Show competes with us now. According to Scott bourse applications are out with a response deadline of March 1. Danny asked about room rates – Studio Suites - \$129 and a 2-bedroom suite (sleeps 6) - \$189 which both come with morning breakfast.

Danny asked Kevin about local clubs helping with the Show. One expressed interest but nothing has been confirmed per Kevin. Danny made note that four guys from Salem plan to be there to help all three days.

Lisa commented that Liz who has run registration in the past has greatly improved from her health issues, and may want to do it again. Kevin said he would follow up with her on that.

Danny made mention that we need to continue distributing the hoard of Washington County medals remaining in the storage unit.

Scott commented that at the Baltimore Show, I.D. was required to enter the Show in the form of an ANA badge or Passport. The reason for that is for increased security. Kevin questioned the merit of such a requirement because nothing is actually documented. Scott suggested sending

the dealer show ribbons for those working at a table prior to the show. Thus the dealers would be responsible for attaching them to the badges beforehand so they could bypass the registration table. Failure to comply may result in an additional expense to replace them. The general agreement was to mail the dealer registrations with ribbons by registered mail as early as possible.

Rick S. suggested separating dealers and others in the registration process at the tables to reduce congestion.

Lisa L. expressed her concern about publicizing who would attend the Show and where they are from. In doing so, their homes or shops become more vulnerable. The use of security cameras at the Show Entrance was recommended, and will be discussed further.

Exhibits

Dan reported that the new company doing the certificates and prizes is doing a great job. Ed noted that he still has about 60 copper medals on hand. Various ways to liquidate these were discussed, concluding that they be used on the PNNA pocket holders, on plaques or wherever needed. When these are depleted, ones with the back blank for engraving could be produced.

Membership

Lisa and John presented changes to the criteria used when awarding PNNA Honorary Life Memberships which were discussed. It was agreed to include the new proposed By-Law change in the next *Nor'Wester* with the upcoming Board of Directors voting information. The general membership would vote to approve the new change in the By-Laws (Article III, Section 3). A motion was made (Danny/Kevin) and approved to replace the current wording in the By-Laws dated 4/14/2012 to now read "Any PNNA Honorary Life Membership shall be awarded only after approval and a favorable vote by the PNNA Board of Directors".

Outreach

Danny suggested that since James R. will most likely be our next PNNA President, maybe Tony K. will take over as the new Scout Chairman which he said he would. James R. will be at the Tukwila Show on Sat. and plans are to do the scouting seminar again. Dan V. offered his assistance in recruiting. Tony asked who would assemble all the items for the Y/N Treasure Hunt. Scott suggested coordinating that with Walt about who provides what. It was suggested that Cindy with ANACS might be willing to encapsulate something to be given to the Y/Ns. Some of the State medals could also be given away as part of the program.

Education

Scott reported that he has located a site called "Tom's Place" for holding educational meetings. Now he is searching for speakers.

Election

Danny asked everyone to let James F. know what position they are willing to run for, in addition to providing a personal resume (if not currently on file). Keep in mind that James F. will need time to put everything together and send it to Eric prior to the next *Nor'Wester* printing. Danny noted that the voter's ballot for the new Board of Directors be included in the next *Nor'Wester*. The question arose as to whom would actually count the ballots. Danny offered that members from Salem would be willing to count the vote.

Publication

Danny mentioned that everything was going well with Eric and the newsletter.

Award

Danny noted that he is waiting for nominations for all the club newsletter award categories. According to Danny only 3 clubs are currently in the running for "The Best Newsletter Of The Year".

New Business

Web Calendar - The proposed policy offered by Eric for web calendar of shows vs. ads was presented for discussion. Two calendars (Main Events and Secondary) were discussed with the decision reached by motion (Kevin/Ed) and vote to only use the "Main Events Calendar" without the Secondary Calendar.

Rick brought up the issue of advertising in *The Nor'Wester* for non-numismatic ads. The consensus was to only allow Numismatic-related ads be accepted.

Rick also asked that the PNNA be represented at the scouting event WASH JAM held at Fort Lewis every 4 years coming in August, 2016. A merit badge seminar could be done, and an elongated cent design could be created to have maybe press 1,000 to have available.

Rick needs new designs for next show for the Tukwila Show. For some clubs who want an elongated cent design but can't afford the dies, a generic one could be done which was approved.

Danny noted that some clubs are having problems surviving in their respective areas. Any ideas or suggestions sent to Mark Gruner would be much appreciated.

There being no further business, the meeting was adjourned by President Danny Bisgaard at 6:40 p.m.

*The next PNNA meeting will be on April 23, 2016 at the Tukwila Community Center, Tukwila, WA at 7 a.m. Board, 6 p.m. Members.

John Brown/Secretary
Recording