

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for October 8, 2016
Doubletree, Portland, Oregon**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Scott Loos, Treasurer
Danny Bisgaard, Secretary
John Brown, Director
James Free, Director
Dennis Reed, Dealer Rep.
Rick Schulz, Director
Ron Engholm, Director
Lance Neemann, Director
Mark Gruner, Director
Kevin Charbonneau, Director

Members Absent: Dan Vornbrock, Director
Tony Kalt, Director
Gawain O'Connor, Director

Guests in Attendance: Sue Tanaka/Col. Steve Ellsworth/Jerry Bobbe/Lisa Loos
Owen Gruner/Walt Ostromecki

The board meeting was called to order by President James Reinders at 6:35 p.m. who welcomed the members.

Secretary's Report: Motion made by Kevin and seconded by John to accept the July 23, 2016 minutes. Approved unanimously.
Danny reported no new correspondence.

Treasurer's Report: Scott reported total expenses through September were \$37,714.03 and revenues were \$27,832.07. Cash balances are \$74,187.56 and Fund balances are: General Fund \$60,230.07; LM Fund \$6,162.27 and Bob Everett Memorial Fund \$7,795.22.
Tukwila convention net profit/loss lower than past years due to increases expenses.
Motion made by Danny and seconded by Kevin to accept the treasurer's report. Approved unanimously.

Committee Reports:

Convention – Ed noted rental tables did not accept the light clamps. Coffee on the floor has been popular. Hospitality room had a variety of healthy items. Costs about the same with the use of Subway and savings on pop. Food carts are not allowed by Doubletree. Dennis reported the dealers were happy with the first day of foot traffic. Eric thought a floor map would be helpful for everyone on the website. Scott commented last minute changes will occur on the day of the show due to set-up issues.

Kevin reported additional food carts will be available at the 03/2017 Tukwila show. May look at paying a stipend to improve the quality of the hospitality room.

Scott researching the cost of an additional 25 cases, all available cases were used in Portland. Present costs to the Board at the 2017 Boeing Show.

Exhibit – Eric thanked the judges and winners were reported and will be posted on the website. No Y/N exhibits.

Membership – John will work with Lisa and Eric in updating the informational tri-fold handout. John will elicit comments from the Committee on the new design. New tri-fold to be presented at the Boeing Show.

Outreach:

YN/Scouting/Fair – Rick and Kevin reported on the Wash Jam Boy Scout gathering. Tony had 130 scouts participate in the merit badge scholarships. Unveiled a new banner and new business cards that incorporated the new P.N.N.A. logo. Board members took what they needed to pass out. Future cards will include a contact address and phone number. Same one used on the website.

Rick and Kevin reported on the Puyallup Fair table. The fair now runs on 4 weekends for the whole month of September. The fair increased the space and 32 of 63 shifts were staffed by Rick and Kevin. Over 10,000 cents given away. Thanks to the other volunteers but we need more in 2017. Rick gave kudos to Kevin as a co-coordinator of the event.

James R. reported that 20 scouts earned the Coin Collecting Merit Badge at Portland. Tony does a great job with the scouts at Boeing. Tony and James R. will work together at Tukwila and have a scouts program.

Education – Scott continues to research an education topic. James R. asked all of us to poll our local clubs on education topics.

Publication - Danny continues to work with Eric on the mailing of the Nor'wester. Danny (OR.) and Rick (WA.) and Mark (ID.) continue to receive updated calendars from Eric which are distributed to the local coin shops, clubs and shows in the area that they serve in.

Awards – Danny noted that the Tukwila show is in March, thus deadlines for award nominations will have to be moved up. December's Nor'wester will have the award deadlines.

Show Security – P.N.N.A. badging continues to be required by dealers at the shows. Kevin and Ed continue to refine the use of the security cameras set up at each show. Danny advised good information on dealer security has been taught by Col. Steve Ellsworth. He referred us to Butternut.org. Any article can be edited and reproduced. Eric may re-print the article series in the Nor'wester.

Old Business: Conventions and Show Security were discussed under Committee Assignments. Committee Assignments are finalized and can be found on the website.

New Business:

- a. **Curator for P.N.N.A. Collection** – Del Cushing is retiring in January 2017 and 75 years of memorabilia needs a new curator. After a lengthy discussion, no Board members volunteered to be the curator at this time. Motion by Mark and seconded by Kevin to table the discussion and ask for volunteers in the next Nor'wester publication.
- b. **Membership Renewals Incentives for Dealers** – Membership Committee will research issue and report back at the Boeing Show.

- c. **P.N.N.A. Color Logo** - James R. thanked all those involved in the new logo. Motion by Danny and seconded by John to adopt the subtle changes to the color logo as suggested by Eric. Passed unanimously.
- d. **Travelling Collection** – Rick continues to solicit additional coins for the collection. Did not set up at Portland due to the need of exhibit cases and location. No room to adequately promote the P.N.N.A. at the Portland Show. Banner out front was nice and understand bourse space is at a premium but we need to find space to promote the P.N.N.A.. To that end, James R., Scott, Ed and Rick will look at the floor space and report at the Boeing Show what options may work next year.
Kevin advised the Tukwila Show will have a table at the entry across from the Y/N table to help promote the P.N.N.A.. Danny reported 3 counterfeit coins had been donated to the collection.
- e. **WCC Questions on Checking Account** – Scott answered questions from WCC about the establishment of a Federal I.d. number and the steps I.R.S. requires in filing the proper paperwork.
- f. **Neuman Numismatic Portal (<https://nnp.wusl.edu>) Uses of Nor'wester** – Eric shared the request from the Neuman Portal to re-publish *The Nor'wester* (and possibly scan old issues from the ANA). Eric recommended telling them YES. Scott made the motion and Kevin seconded the motion for other entities having permission to use past *Nor'westers*. Passed unanimously.
- g. **Marketing P.N.N.A.** – Rick suggested to Eric that the website needs an easier way on how to contact the Board. Eric advised we do have info e-mail but will make it easier. Rick advised we need to get our brand out to other parts of Washington and Oregon i.e. other fairs. We need more volunteers and members to take the time and set up at other shows. On the Oregon side, Danny will check on pricing at having a table at the State and county fair and report back at the Boeing Show. Kevin made the motion and Danny seconded that we renew P.N.N.A. info for another 5 years at a cost of \$100. John wanted to know the benefits. Eric advised another way to get the brand out and Kevin advised a good way to keep our name. Passed unanimously.

There being no further business, the motion was made by Kevin and seconded by Rick and carried to adjourn at 8:35 p.m.

The next board meeting will be held at the Kent Commons on 01/21/17 at 6 p.m.

Danny Bisgaard, Recording