

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for January 21, 2017
Kent Commons, Kent, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Scott Loos, Treasurer
Danny Bisgaard, Secretary
John Brown, Director
James Free, Director
Dennis Reed, Dealer Rep.
Rick Schulz, Director
Ron Engholm, Director
Dan Vornbrock, Director
Mark Gruner, Director
Kevin Charbonneau, Director
Gawain O'Connor, Director

Members Absent: Mark Gruner, Director
Lance Neemann, Director
Tony Kalt, Director

Guests in Attendance: None

The board meeting was called to order by President James Reinders at 5:15 p.m. who welcomed the members.

Secretary's Report: Motion made by Danny after correcting a spelling issue and web portal name and seconded by Kevin to accept the October 9, 2016 minutes. Approved unanimously.
Danny reported no new correspondence.

Treasure's Report: Scott reported total expenses through December were \$34,863.57 and revenues were \$39,424.45. Cash balances are \$68,859.85 and Fund balances are: General Fund \$54,901.58; LM Fund \$6,162.27 and Bob Everett Memorial Fund \$7,796.20.
Rick will check on a second die charge that was not on the report.
Motion made by Danny and seconded by John to accept the treasurer's report. Approved unanimously.

Committee Reports:

Convention – Kevin reported plans are underway. Checking on food as well as Tukwila P.D. security. After a lengthy discussion, it was agreed that Kevin would contact a volunteer to staff the Tukwila Show hospitality room. Goodies for the dealers will be there and there will not be food bags at each dealer's tables. Coffee and water will continue to be provided. Ed commented that he and the Portland show volunteer are always buying items for the hospitality room when they are on sale. Rick suggested volunteers or maybe identified pages can assist the dealers when they need food. Danny made the motion and Rick seconded that the volunteers of both hospitality rooms (Tukwila and Portland) will receive a stipend of \$225. Approved unanimously. James R. commented we need to continue taking care of the dealers. Danny reported on the price of marketing PNNA in the Salem area. The Oregon State Fair charges \$830 and the Marion County Fair charges \$100. After considerable discussion it was

agreed that we all continue to market PNNA at our local shows and clubs. No attendance at the Oregon fairs due to price and security concerns.

Kevin noted that the hallway will continue to be used to market the PNNA at Tukwila.

Ed and Scott are continuing to find room at the Portland Show to help market the PNNA.

Exhibit – Dan V. reported, due to life issues, the exhibit awards had not been delivered as yet. Will be delivered at the 2017 Tukwila Show. Dan V. will work with Scott to obtain the ballot box for People's Award and spruce it up for Tukwila. James R. reported exhibit awards for ANA had been delayed 9 years due to a clerical error.

Membership – John drafted a new tri-fold. Board discussed edits and they were instructed to get additional edits to John. Board was in agreement to make the handout as classy as possible. John will work with Eric to finalize the handout, one last look by the Board and have final copies ready for Tukwila.

The Board had a lengthy discussion on incentives for dealers to become life members for ease of dues renewal. No incentives were agreed upon and the issue was tabled. Danny to work with Eric to provide a Dealer Directory on the Web, patterned after the ANA. Those currently paid dealers will be listed in the directory. Danny will continue to work with Eric and Scott on making sure dues are paid in a timely manner.

Outreach:

YN/Scouting/Fair – James R reported Tony will work with the scouts at Tukwila. Rick advised he had squished pennies left over for the scouts at Wash Jam. Kevin made the motion and Dan V. seconded that a special die be prepared for the scouts and the PNNA logo will be on one side. Dan V. will work in finding a scout image.

Dealers:

Dennis had no input from any dealers. Dennis to work with Scott and Kevin about table location at the entrance to the Tukwila Show. Gets very crowded with people coming and going.

Education:

James R. reported the education chair will be divided between John and Tony. They will continue discussion and implementation of an education seminar. Details to be discussed in Tukwila.

Danny reported his survey of clubs resulted in members wanting additional grading/counterfeit detection classes.

Publication - Danny continues to work with Eric on the mailing of *The Nor'wester*.

Danny (OR.) and Rick (WA.) and Mark (ID.) continue to receive updated calendars from Eric which are distributed to the local coin shops, clubs and shows in the area that they serve in.

Awards – Danny reported *The Nor'wester* had all the information for nominations for the various awards. Danny asked the Board members to get nominations to the committee. James R. wanted suggestions for Presidential Awards. Danny made the motion and Dennis seconded that a budget of \$500 be established for future Presidential Awards. Passed unanimously.

Show Security – Rick reported the system was back in Washington.

Old Business: Scott reported the pricing on 25 new cases and 10 locks to be in the range of \$3,500. Kevin made the motion and Dennis seconded that Scott spend no more than \$3,500 for the cases and locks. Passed unanimously. James F. advised he is a locksmith and can work with others to make sure we have keys or duplicate keys made for the cases.

James R. reported that Tony will be the new curator for the PNNA collection. Tony will label the collection. Tony will be in contact with Martin Shallow for any needed assistance.

The Board thanks Del Cushing for all the years he has been the curator of the collection.

Rick will set up the travelling collection at Tukwila. Rick will work with James R. on ease of set-up. Danny asked Rick for a list of outstanding needs to be presented in Tukwila.

New Business:

- a. **Summer Seminar Scholarships** – Kevin made the motion and Rick seconded that the PNNA adopt the ANA Y/N age requirement and pay the ANA tuition for campus lodging and meals and provide an additional \$250 for Y/N's travel expenses. Passed unanimously.
- b. **Tukwila Meetings** – James reported that the Board will meet at 8a and membership will meet at 6p. Summer meeting at his house on 7/22 at noon.
- c. **CAN National Show** – Scott discussed helping attract the CAN National show to Vancouver Canada. Kevin made the motion and Rick seconded that an exploratory committee be formed to help in the process. Passed unanimously.

There being no further business, the motion was made by Kevin and seconded by Danny and carried to adjourn at 6:50 p.m.

The next board meeting will be held at Tukwila Convention Center on 3/18/2017 at 8 a.m.

Danny Bisgaard, Recording