

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for January 19, 2019
Kent Commons, Kent, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Jim Bard, Director
Tom Tullis, Director
Tony Kalt, Director
Dennis Reed, Director
Mark Gruner, Director
Ron Engholm, Director
Kevin Charboneau, Director
James Free, Director
Gawain O'Connor, Director

Members Absent: Eric Holcomb, Webmaster

Guests in Attendance: Kellen Hoard/Owen Gruner

The Board meeting was called to order by President James R. at 5:20 p.m., who welcomed the members and guests.

Secretary's Report: Motion made by Scott and seconded by Ed the October 20, 2018 Board minutes. Approved unanimously.

Correspondence received from a candidate running for ANA President. No action of support until the next Board meeting.

Treasurer's Report: Scott reported total expenses through December 2018 were \$46,002 and revenues for the same period were \$46,002. Total cash balances are \$68,869. Motion made by Ed and seconded by Mark to approve the treasurer's report. Approved unanimously. James R. discussed long range health of the treasury.

Committee Reports:

Conventions – Kevin reported all on track for Tukwila. Scott reported sold out, show conflicts with Boston but filled tables from wait list. Ed handed out thank you coins to Portland show volunteers. Discussed advertising budget reductions by Portland and the success of Facebook ads and the mailing of post cards. James R. to get the information card design to Kevin. James R. and Scott to design event page on Facebook as well as design a web ad for free admission to Tukwila. Motion by Danny and seconded by Kevin to spend up to \$500 for the Facebook advertising. Tom wanted to make sure we are getting the best bang for our buck. The Board felt it was a good use of funds for this marketing tool. Approved unanimously.

Danny advised of free advertising for shows in the CDN Market Review. Kellen advised of the web site Coin Week for advertising. Danny to contact Salem Coin Club's webmaster about the above use of Facebook ads.

Exhibits – No old business.

Membership – Membership Committee including Tom and James R. will report back on recommendations for any dues structure changes in Tukwila.

Outreach – Tony continues to work with scout coordinating councils. Tony to contact councils to see if there is a contact in Oregon and get that information to Danny.
Rick continues to need more volunteers for Puyallup. Sign-up sheets will be available in the future. Danny and Rick to work on getting the penny press machine east of the mountains to other shows sponsored by PNNA coin clubs.

Dealers – No report.

Education – Jim Bard's proposal of bringing in speakers on the topic of tokens was discussed in length. Board agreed to have the class in Portland on Saturday morning and if a success, have the same class in 2020 in Tukwila. James R. to work with Jim on a flyer design advertising the class. Jim and James F. to continue working on logistics for the class in Portland.
James R. working with Scott and the ANA of a possible class in 2020 in the Tukwila area – Counterfeit and Altered Coins Detection. Report back at Tukwila.

Election – No report.

Publications – Danny to mail additional *Nor'westers* to Rick for the Washington coin clubs.

Awards – Board members to get nominations to Danny.

Show Security – No report.

Old Business:

- a. Motion by James R. and seconded by Danny to spend up to \$160 in acquiring PNNA memorabilia. Approved unanimously.
- b. James R. /Eric H. sent a thank you letter to the Newman Foundation.
- c. James R., with the approval of the Board, appointed Kellen Hoard as a Y/N member of the Board.
- d. Rick still working on a brochure about inheritance issues. Danny to mail the ANA pamphlet on this issue to Rick and also asked that information be provided on the advantages of bequeathing assets to the PNNA.

New Business:

- a. Kellen Hoard asked for donations for the annual ANA Summer Seminar Y/N auction. Proceeds from the auction pay for future scholarships. Solicited donations from the PNNA Board and friends will be delivered at the Tukwila Board meeting. Motion by Rick and seconded by Danny to donate \$200 worth of material for the week #2 auction in 2019 was approved unanimously.
- b. Eric's exhibit proposal was explained by James R. - Joe Boling was in favor of the proposed changes – 6 categories with the winners of each category eligible for best

of show - \$200 stipend from Tukwila winner for ANA will be discussed with Portland to expand the stipend – People’s Choice (at Tukwila) named in honor of Del Cushing – James R. to discuss with Portland the above changes. Motion by Kevin and seconded by Rick to approve the exhibit changes was approved unanimously.

- c. Eric and/or James to conduct an exhibit judging class in Tukwila. James R. encouraged Board members to take the class and help judge exhibits.
- d. James R. to conduct 1 hour class on exhibiting at Tukwila. In addition, a 3 hour class on the same subject is being held in Portland on January 27th. James R. to post on-line information about judging and exhibiting. Tom wanted to make sure the class also covers encouraging members to exhibit and the benefits of education the public on areas of numismatics. Tony discussed the PNNA collection – dealer has some items. Board’s consensus is to have items donated and dealer to establish value for tax benefit.
- e. James R. discussed Doubletree of Portland accusation of racial profiling. The Board made it a point that we are an all-inclusive organization.
- f. Danny to obtain numismatic resume information from members of the PNNA for possible future awards.
- g. Ed got clarification on the reimbursement amount for Summer Seminar.

There being no further business, the motion was made by Kevin and seconded by Tony and carried unanimously to adjourn at 7:25 p.m.

Next Board Meeting in Tukwila, Wash., at the PNNA Coin Show on 3/16/2019 at 8:00 a.m., and Annual Membership Meeting at 6:00 p.m.

Danny Bisgaard, Recording